

**Tranforming Project Delivery** 



# **Consultancy Services**

**Projecting Success** are trailblazers in helping organisations to unlock the potential of their data from projects. From data visualisations to highend AI and Machine Learning, our industry experts can tailor solutions to improve your project outcomes.

# Challenge

Working with your use cases, we challenge the status quo, define enhancements and explore opportunities for growth.



## **Understand**

We use advanced data analytics to clean data and extract unique insights from it, creating dashboards to inform decision-making.



## **Predict**

We apply advanced data analytics and machine learning to leverage connected data to aid decision-making.

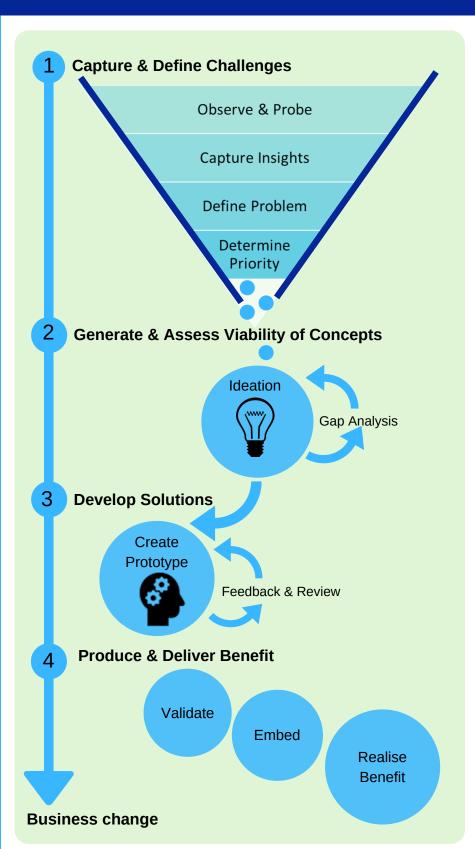


## **Automate**

Using digital technology, we deliver rapid, cost-effective and scalable automation solutions.



Projecting Success have encouraged us to challenge our current business processes and helped us to realise that there are often more efficient ways of carrying out tasks helping to improve staff morale and reduce costs







# **Agile Delivery, Predictable Pricing**

## Challenge



- Data Quality
- Maturity Assessments
- Challenges / Use Cases
- Roadmaps
- Architecture
- Security / IS027001
- Extract, Transform & Load

#### **Understand**



- Data Acquisition & Pipelines
- Dashboards & Reports, Actionable Insights
- Forensic Analysis

## **Predict**



- Feature Engineering, Modelling and Development
- Application of Advanced Methods
- Services from Risk Prediction to Bid Outcomes

#### **Automate**



- Process Reviews
- O365 Automation / Robotic Process Automation
- · Technology Stack Reviews



Python, Power BI, Tableau, Bubbles, Pandas, R, UiPath, Flow, PowerApps, APIs, Tensor Flow, Azure, Neo4j

# We deliver in 2 week sprints. You retain control and can cancel at any time.

£4,450 - £8,950 (depending on technical depth)

#### Why sprints?

Our 2 week sprints enable us to rapidly develop solutions and usable outputs; enabling you to build momentum. It also allows us to get to grips with your data, without loading the price with unnecessary risk budget. We work in collaboration with you to deliver incrementally.

#### What do you get in a sprint?

We scope the sprint to accommodate your specific requirements. We'll agree the scope with you so you have a clear understanding of outputs and any areas of uncertainty. You aren't exposed to a large commitment on day one.

#### How do we tackle the challenge?

We start by understanding your use cases and ambition. We then assess where you are on your analytic journey and conduct a short gap analysis. We then scope out what specific support we can provide, on a sprint basis. We supplement this with training to upskill your team and enable it to become self sufficient. If required, we then move onto higher levels of sophistication.

#### Do we accept work on an hourly basis?

Only by exception. We find that the sprint model enables our clients to develop confidence in their data and the insights that they can extract from it. It also enables us to share the efficiency benefits with you because work is delivered in known increments. It also reduces our bid costs.

## Does this lock us in?

Absolutely the opposite. We work in increments and you can cancel at any time. We also help your team to get up to speed. However, we have a relentless focus on client satisfaction and aim to build a longer term win-win strategic relationship.

All prices exclude VAT & expenses at cost. 2019 prices.

Contact us to discuss how we can help you to leverage your data to transform your organisation.

Leveraging the Experience of the Past to Transform the Future